2017/I8-Month 9-5I.38 FTE Forecast

|  | B\&B Placements | 2016117 | $\begin{gathered} 17 / 18 \\ \text { Budget } \end{gathered}$ | $17 / 18$ Forecast | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average number of B\&B stays (fill time equivalent) | 40.03 | 28.00 | 51.38 | 83.50\% |
|  | Total number of nights provided | 14,569 | 10,220 | 15,456 | 51.23\% |
|  | Total number of individual stays | 1,178 | 617 | 1,519 | 146.18\% |
|  | Average length of stay (in days) | 12.37 | 16.56 | 10.17 | -38.57\% |
|  | Average number of people per room | 1.29 | 1.29 | 1.24 | -4.20\% |
| 蒿 | Net average cost annualy (per FTE) | £13,905 | f11,799 | $\pm 18,326$ | 55.32\% |
|  | Gross cost per night | ¢53.26 | ¢48.08 | £67.75 | 40.90\% |
|  | Average client income per night | ( $£ 2.36$ ) | ( $£ 3.58$ ) | ( $£ 2.71$ ) | -24.39\% |
|  | Average HB claimed per night | ( $£ 12.86$ ) | ( $£ 12.17$ ) | ( $\pm 16.10)$ | 32.25\% |
|  | Average net cost per night | f38.03 | ¢32.33 | ¢48.94 | 51.40\% |


|  | B\&B Placements- Historic Trends | 2013/14 | 2014/15 | 2015/16 | Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\stackrel{\frac{5}{0}}{\substack{0}}$ | Average number of B\&B stays (fill time equivalent) | 13.35 | 31.39 | 24.64 | 23.13 |
|  | Total number of nights provided | 4,867 | 11,440 | 8,995 | 8,434 |
|  | ala number of individual stay | 383 | 671 | 643 | 566 |
|  | Average length of say (in days) | 12.71 | 17.05 | 13.99 | 14.58 |
|  | Average number of people per room | 1.44 | 1.34 | 1.45 | 1.41 |


| 荅 | Net average cost annualy (per FTE) | £10,331 | £10,204 | £12,407 | $\ddagger 10,980$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross cost per night | 6365 | ¢42.04 | ¢50.01 | ¢42.88 |
|  | Average client income per night | (E2.33) | ( $£ 3.45)$ | (E3.20) | ( $£ 2.99$ ) |
|  | Average HB claimed per night | (E5.96) | ( $£ 10.63$ ) | ( $£ 12.81$ ) | ( $£ 9.80$ ) |
|  | Average net cost per night | £28.30 | £27.96 | f33.99 | £30.08 |

B\&B placement cost per night
Historic/ Forecast Cost and Volume - B\&B

|  | Clients | Cost/Client | Total Exp | Movement |
| :---: | :---: | :---: | :---: | :---: |
| $15 / 16$ | 24.64 | $£ 15,227$ | 0.375 |  |
| $16 / 17$ | 40.03 | $£ 13,905$ | 0.557 | 0.181 |
| $17 / 18$ | 51 | $£ 18,326$ | 0.942 | 0.385 |
| $18 / 19$ | 32 | $£ 18,326$ | 0.580 | 0.361 |
| $19 / 20$ | 32 | $£ 18,326$ | 0.580 | 0.000 |
| $20 / 21$ | 32 | $£ 18,326$ | 0.580 | 0.000 |


| Month | April | May | June | July | August | September | October | November | December |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Length of Period (in days) | 30 | 31 | 30 | 31 | 31 | 30 | 31 | 30 | 31 |
| Total Number of Nights | 1,703 | 1,886 | 1,676 | 1,610 | 1,477 | 1,815 | 2,006 | 1,724 | 1,550 |
| Average number of B\&B stays | 56.77 | 60.84 | 55.87 | 51.94 | 47.65 | 60.50 | 64.71 | 57.47 | 50.00 |
| Total Number of individual stays | 135 | 176 | 191 | 159 | 144 | 233 | 225 | 170 | 126 |
| Average length of stay (in days) | 13 | 11 | 9 | 10 | 10 | 8 | 9 | 10 | 12 |
| Average Number of people per room | 1.24 | 1.37 | 1.30 | 1.26 | 1.27 | 1.12 | 1.14 | 1.23 | 1.20 |
| Average B \& B landlord cost a night | £59.32 | £68.48 | £67.97 | £68.65 | £71.70 | $£ 71.81$ | £69.91 | £67.15 | £64.13 |
| Gross B\&B Cost | £101,014 | £129,144 | £113,925 | £110,525 | £105,904 | £130,328 | £140,235 | £115,772 | £99,408 |

